



## THE EXCHANGE

A WEEKLY PUBLICATION OF  
THE DALLAS BUSINESS ASSOCIATION

H. Guy Smith, Executive Director, (972) 774-9000

[www.dallasbusiness.org](http://www.dallasbusiness.org)

### OFFICER / DIRECTORS

#### President:

Bob Sheeley, CPA  
2815 Valley View Lane, Suite 110  
Dallas, Texas 75234  
<http://www.sfscpa.com>  
214-363-5303

#### Vice-President:

Bruce Washington, Architect  
7012 Midcrest Dr.  
Dallas, Texas 75254  
[brucew90@gmail.com](mailto:brucew90@gmail.com)  
(214) 236-9645

#### Secretary/Treasurer

Dennis Cianciulli DC  
3730 N. Josey Lane #122  
Carrollton, TX 75007  
[drd@joseylanechiropractic.com](mailto:drd@joseylanechiropractic.com)  
972-492-5670

#### Leads/Attendance Chair

Bryan Brown  
Brown Roofing  
[bryan@brownroofingsolutions.com](mailto:bryan@brownroofingsolutions.com)  
214-384-4802

#### Social/Acquaintance Chair

Robin Hamm  
PB&P Ventures, LLC  
13115 Red Fern, Suite 100  
Dallas, Texas 75240  
[robinhamm@yahoo.com](mailto:robinhamm@yahoo.com)  
(972) 233-2632

#### Membership Chair

Joe Kboudi  
Smithco Flooring  
14073 Proton Road  
Dallas, Texas 75244  
<http://www.smithcoflooringllc.com>  
972-243-0973

#### Past President

Jim Poluikis  
Sewell Lexus Automobile  
Dealership  
6211 Lemmon Ave  
Dallas, Texas 75029  
[jpoluikis@sewell.com](mailto:jpoluikis@sewell.com)  
(214) 353-2815

**November 5, 2019**



Is your County Residential Property Tax Appraisal too high? Prissy Maher, Ebby Halliday Realtors, provided insights as to how to effectively protest an appraisal. She recommends filing the protest immediately and having the meeting with an appraiser as soon as possible after the April 15<sup>th</sup> initial filing date. You should have comparable properties and pictures to offer as proof of the value of your property. Obtain the comparable properties that the county utilized and contrast these with your comparables. She does not recommend pursuing a hearing with the appraisal board as it rarely awards any relief. Prissy is glad to assist in obtaining comparable properties and highlighting the differences.

**This Tuesday's Speaker: Fred Badyna**

### Notes and Announcements



**Mexican Fiesta is Tuesday, November 12<sup>th</sup> at  
Lynn Hood's home: 16610 Davenport Road  
Dallas, TX 75248 6:00PM**

**TUESDAY'S MEETING LOCATION: New Permanent Meeting  
Location: Crossroads Diner, 17194 Preston Rd #101, Dallas, TX 75248.**  
Northeast corner of Campbell/Preston. Thanks to Steve for securing this location.

**# Of Member's Present at last meeting: 13. Number of Leads Given: 4.**

**Number of Leads Received: 2**

**\$ Amount of Business Given: \$62,000.00.**

**\$ Amount of Business Received: \$25,635.00**

**November Birthdays: Fred and Prissy – 11/16.**

**November DBA Member Anniversaries: Bruce Washington – 2011**

**MEMBERS ABSENT: Connie Smith and Bryan Brown**